



Compensation Guide

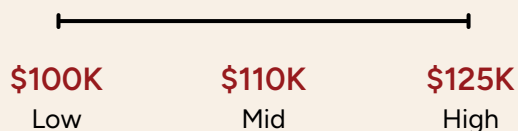
Sales Manager

Sales Managers set clear priorities and goals, eliminating demands that do not aid in driving revenue and enabling their teams to make the most of their time by focusing on activities that are aligned with important goals.

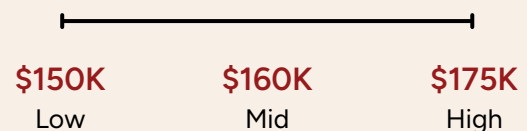
The Sales Manager plays a critical role in driving the success of the sales team and contributing to the company's overall growth.

Compensation

Base Salary



On Target Earnings (OTE)



What makes a successful Sales Manager?

- Proven success managing and mentoring sales teams.
- History of success in outside sales roles.
- Goal focused with a strong focus on **achieving sales targets**.