

Compensation Guide

Business Development Director

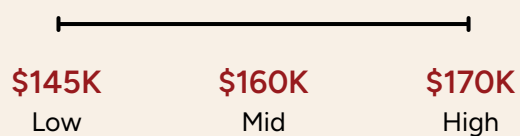


Business Development Directors drive a company's growth by identifying new business opportunities and developing strategic plans to enter new markets.

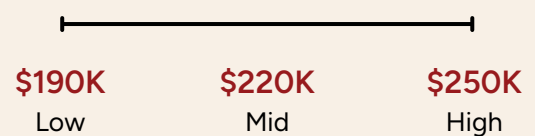
They collaborate with various departments to increase revenue and market presence through strategic partnerships and business ventures.

Compensation

Base Salary



On Target Earnings (OTE)



What makes a successful Business Development Director?

- Prior experience building and leading a Business Development team.
- **Proven track record** of driving revenue growth and closing large deals.
- **Strong networking skills** and deep understanding of market trends.